#### SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED

Interim Financial Statements

Three-month period ended March 31, 2015



บริษัท ดีลอยท์ ทู้ช โรมัทสุ ไชยยศ สอบบัญชี จำกัด อาคารรัจนาการ ชั้น 25-26, 28 3 ถนนสาทรใต้ แขวงยานนาวา เขตสาทร กรุงเทพฯ 10120 โทร 66 (0) 2676 5700 แฟ็กซ์ : 66 (0) 2676 5757 Deloitte Touche Tohmatsu Jaiyos Audit Co , Ltd Rajanakarn Bldg 25<sup>th</sup> -26<sup>th</sup>, 28<sup>th</sup> Fl , 3 South Sathorn Road, Yannawa, Sathorn, Bangkok 10120, Thailand

Tel 66 (0) 2676 5700 Fax: 66 (0) 2676 5757 www.deloitte.com

### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION BY THE INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

TO THE BOARD OF DIRECTORS
SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED

We have reviewed the statement of financial position of Sri Ayudhya General Insurance Public Company Limited as at March 31, 2015, and the related statements of profit or loss and other comprehensive income, changes in equity and cash flows for the three-month period then ended, and the condensed notes to the financial statements. The Company's management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with Thai Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the aforementioned interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting".

Dr. Suphamit Techamontrikul
Certified Public Accountant (Thailand)

Registration No. 3356 **DELOITTE TOUCHE TOHMATSU JAIYOS AUDIT CO., LTD.** 

BANGKOK May 13, 2015

# SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION

#### AS AT MARCH 31, 2015

Baht: '000

|   | _     | "Unaudited" As at | As at        |
|---|-------|-------------------|--------------|
|   |       | March 31,         | December 31, |
|   | Notes | 2015              | 2014         |
| ASSETS                                    |       |                   |              |
| Cash and cash equivalents                 |       | 2,597,741         | 1,331,413    |
| Accrued investment income                 |       | 7,472             | 10,300       |
| Premium due and uncollected - net         | 6     | 296,668           | 305,664      |
| Reinsurance assets                        | 7     | 1,283,883         | 1,426,547    |
| Investments                               |       |                   |              |
| Investment in securities                  | 8     |                   |              |
| Available-for-sale securities             |       | 415,785           | 414,234      |
| Held-to-maturity securities               |       | 1,407,905         | 1,407,806    |
| General investment                        |       | 1,161             | 1,161        |
| Total investment in securities            |       | 1,824,851         | 1,823,201    |
| Loans                                     | 9     | 1,088             | 1,327        |
| Leasehold improvement and equipment - net | 10    | 43,528            | 44,999       |
| Intangible assets - net                   |       | 87,113            | 88,237       |
| Deferred tax assets                       | 11    | 213,413           | 205,245      |
| Deferred commissions expenses             |       | 56,320            | 59,836       |
| Other assets                              | 12    | 68,430            | 65,812       |
| TOTAL ASSETS                              |       | 6,480,507         | 5,362,581    |

# SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED STATEMENT OF FINANCIAL POSITION (CONTINUED)

AS AT MARCH 31, 2015

Baht: '000

|  | Notes | "Unaudited" As at March 31, 2015 | As at December 31, 2014 |
|--|-------|----------------------------------|-------------------------|
| LIABILITIES AND EQUITY                                 |       |                                  |                         |
| Income tax payable                                     |       | 23,596                           | 6,152                   |
| Due to reinsurers                                      | 13    | 816,964                          | 795,480                 |
| Insurance contract liabilities                         |       |                                  |                         |
| Loss reserves and outstanding claims                   | 14    | 1,059,090                        | 995,377                 |
| Premium reserve  | 15    | 1,473,272                        | 1,451,942               |
| Employee benefit obligations                           | 16    | 58,431                           | 56,375                  |
| Deferred tax liabilities                               | 18    | 3,988                            | 3,435                   |
| Premium written received in advance                    |       | 313,607                          | 334,883                 |
| Commissions and brokerages payables                    |       | 62,052                           | 62,711                  |
| Accrued expenses                                       |       | 30,759                           | 76,835                  |
| Other liabilities                                      | 19    | 1,059,266                        | 55,875                  |
| TOTAL LIABILITIES                                      |       | 4,901,025                        | 3,839,065               |
| EQUITY   |       |                                  |                         |
| Share capital  |       |                                  |                         |
| Authorized share capital                               |       |                                  |                         |
| 240,000,000 ordinary shares                            |       |                                  |                         |
| of Baht 10.00 each                                     |       | 2,400,000                        | 2,400,000               |
| Issued and paid-up share capital                       |       |                                  |                         |
| 180,000,000 ordinary shares                            |       |                                  |                         |
| of Baht 10.00 each                                     |       | 1,800,000                        | 1,800,000               |
| Retained deficits                                      |       |                                  |                         |
| Unappropriated   |       | (236,470)                        | (290,223)               |
| Other components of equity                             |       |                                  |                         |
| Changes in fair value of available-for-sale securities |       | 15,952                           | 13,739                  |
| TOTAL EQUITY   |       | 1,579,482                        | 1,523,516               |
| TOTAL LIABILITIES AND EQUITY                           |       | 6,480,507                        | 5,362,581               |

See condensed notes to the financial statements

# SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015 "UNAUDITED"

|   |       |         | Baht: '000 |
|---|-------|---------|------------|
|   | Notes | 2015    | 2014       |
| Revenues                                      |       |         |            |
| Net premium earned                            | 20    | 461,517 | 472,932    |
| Fee and commission income                     | 20    | 92,108  | 89,437     |
| Total revenues                                |       | 553,625 | 562,369    |
| Expenses                                      |       |         |            |
| Underwriting expenses                         |       |         |            |
| Losses incurred                               |       |         |            |
| Insurance claims and loss adjustment expenses | 20    | 207,548 | 85,121     |
| Commissions and brokerage expenses            | 20    | 123,321 | 110,578    |
| Other underwriting expenses                   | 20    | 96,595  | 97,663     |
| Operating expenses                            | 21    | 70,868  | 69,923     |
| Total underwriting expenses                   |       | 498,332 | 363,285    |
| Profit on underwriting                        |       | 55,293  | 199,084    |
| Net investment income                         |       | 13,349  | 15,710     |
| Other income                                  |       | 1,269   | 720        |
| Income from operation                         |       | 69,911  | 215,514    |

# SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (CONTINUED) FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015

#### "UNAUDITED"

|   |       |      |        | Baht: '000 |
|---|-------|------|--------|------------|
|   | Notes | 3    | 2015   | 2014       |
| Contribution to the Office of Insurance Commission                  |       |      | 2,361  | 2,296      |
| Contribution to Non - life Guarantee Fund                           |       |      | 1,967  | 1,913      |
| Contribution to Road Victims Protection Fund                        |       |      | 120    | 89         |
| Income before income tax expense                                    |       |      | 65,463 | 211,216    |
| Income tax expense  | 22    |      | 11,710 | 42,786     |
| Net income  |       |      | 53,753 | 168,430    |
| Other comprehensive income  |       |      |        |            |
| Items that will be reclassified subsequently to profit or loss      |       |      |        |            |
| Changes in fair value of available-for-sale securities              |       |      | 2,766  | 2,339      |
| Income tax relating to items that will be reclassified subsequently | /     |      | (553)  | (467)      |
| Other comprehensive income for the periods, net of income tax       |       | _    | 2,213  | 1,872      |
| Total comprehensive income for the periods                          |       | =    | 55,966 | 170,302    |
| Basic earnings per share  | 23    | Baht | 0.30   | 0.94       |

# SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED STATEMENT OF CHANGES IN EQUITY

## FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015 "UNAUDITED"

Baht: '000

|   |       |               |                   |                     | Dant. 000 |
|---|-------|---------------|-------------------|---------------------|-----------|
|   | Notes | Issued and    | Retained deficits | Other components    | Total     |
|   |       | paid-up       | Unappropriated    | of equity - Changes | equity    |
|   |       | share capital |                   | in fair value of    |           |
|   |       |               |                   | available-for-sale  |           |
|   |       |               |                   | securities          |           |
| Beginning balance as at January 1, 2014 |       | 1,800,000     | (651,517)         | 9,765               | 1,158,248 |
| Comprehensive income                    |       | -             | 168,430           | 1,872               | 170,302   |
| Ending balance as at March 31, 2014     |       | 1,800,000     | (483,087)         | 11,637              | 1,328,550 |
| Beginning balance as at January 1, 2015 |       | 1,800,000     | (290,223)         | 13,739              | 1,523,516 |
| Comprehensive income                    |       | -             | 53,753            | 2,213               | 55,966    |
| Ending balance as at March 31, 2015     |       | 1,800,000     | (236,470)         | 15,952              | 1,579,482 |
|   |       |               |                   |                     |           |

## SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS

# FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015 "UNAUDITED"

|  |       |           | Baht: '000 |
|--|-------|-----------|------------|
|  | Notes | 2015      | 2014       |
| CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES          | 8     |           |            |
| Direct premium received  |       | 777,026   | 750,812    |
| Cash received (paid) from reinsurance                          |       | 78,648    | (167,041)  |
| Losses incurred from direct insurance                          |       | (247,974) | (321,447)  |
| Loss adjustment expenses from direct insurance                 |       | (20,659)  | (22,270)   |
| Commissions and brokerages from direct insurance               |       | (118,583) | (107,783)  |
| Other underwriting expenses                                    |       | (98,003)  | (121,344)  |
| Interest income  |       | 15,531    | 15,795     |
| Other income   |       | 977       | 718        |
| Operating expenses   |       | (111,744) | (122,517)  |
| Income tax paid  |       | (2,872)   | (2,615)    |
| Net cash provided by (used in) operating activities            | 5.3   | 272,347   | (97,692)   |
| CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES          | 5     |           |            |
| CASH FLOWS PROVIDED BY   |       |           |            |
| Investment in securities                                       |       | 1,000,000 | 100,000    |
| Deposits at financial institutions with maturity over 3 months |       |           |            |
| and deposits used as collateral                                |       | 446       | 21,721     |
| Loans  |       | 257       | 369        |
| Leasehold improvement and equipment                            |       | 530       | 2          |
| Cash provided by investing activities                          |       | 1,001,233 | 122,092    |

# SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED STATEMENT OF CASH FLOWS (CONTINUED)

## FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015 "UNAUDITED"

|  |       |             | Baht: '000  |
|--|-------|-------------|-------------|
|  | Notes | 2015        | 2014        |
| CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES          |       |             |             |
| (CONTINUED)  |       |             |             |
| CASH FLOWS USED IN   |       |             |             |
| Investment in securities                                       |       | (997,934)   | (700,710)   |
| Deposits at financial institutions with maturity over 3 months |       |             |             |
| and deposits used as collateral                                |       | (749)       | (502,624)   |
| Loans  |       | (18)        | -           |
| Leasehold improvement and equipment                            |       | (4,060)     | (9,540)     |
| Intangible assets  |       | (2,120)     | (729)       |
| Cash used in investing activities                              |       | (1,004,881) | (1,213,603) |
| Net cash used in investing activities                          |       | (3,648)     | (1,091,511) |
| Reconcile payable from purchase of government security         |       |             |             |
| - treasury bill with maturity less than 3 months               |       | 997,629     | -           |
| Net increase (decrease) in cash and cash equivalents           |       | 1,266,328   | (1,189,203) |
| Cash and cash equivalents as at January 1,                     |       | 1,331,413   | 1,592,292   |
| Cash and cash equivalents as at March 31,                      | 5.2   | 2,597,741   | 403,089     |

SRI AYUDHYA GENERAL INSURANCE PUBLIC COMPANY LIMITED CONDENSED NOTES TO THE FINANCIAL STATEMENTS FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2015 "UNAUDITED"

#### 1. GENERAL INFORMATION AND OPERATION OF THE COMPANY

Sri Ayudhya General Insurance Public Company Limited ("the Company") is a limited company incorporated in Thailand on September 21, 1982. The main business is non-life insurance which the Company was awarded its license to operate all classes of non-life insurance on September 24, 1982. On October 3, 2011, the Company was registered to be Public Company Limited with the Ministry of Commerce and has been already approved by the Office of Insurance Commission. The Company's office was registered at Ploenchit Tower, 18<sup>th</sup> floor, 898 Ploenchit Road, Lumpini, Pathumwan, Bangkok.

The major shareholder company is Sri Ayudhya Capital Public Company Limited which was incorporated in Thailand, holding 99.99% of its share capital.

The Company has extensive transactions and relationships with the parent company and related parties. Accordingly, the financial statements may not necessarily be indicative of the conditions that would have existed or the results of operations that would have occurred if the Company had operated without such related parties.

#### 2. BASIS FOR PREPARATION AND PRESENTATION OF THE INTERIM FINANCIAL STATEMENTS

- 2.1 These interim financial statements are prepared in Thai Baht and in compliance with Thai Accounting Standard No. 34 (Revised 2014) "Interim Financial Reporting" and accounting practices generally accepted in Thailand and the Notification of the Office of Insurance Commission regarding the Rules, Procedures, Conditions and Periods for Preparing and Submitting Financial Statements and Reports on the Operations of the Non-Life Insurance Business No. 2 B.E. 2553 dated May 27, 2010. The Company presents the condensed notes to interim financial statements.
- 2.2 The statement of financial position as at December 31, 2014, presented herein for comparison, has been derived from the financial statements of the Company for the year then ended which had been previously audited.
- 2.3 The unaudited results of operations are presented in the three-month period ended March 31, 2015 are not necessarily an indication nor anticipation of the operating results for the full year.

- 2.4 Certain financial information which is normally included in the annual financial statements prepared in accordance with TFRS, but which is not required for interim reporting purposes, has been omitted. In addition, the interim financial statements for the three-month period ended March 31, 2015 should be read in conjunction with the audited financial statements for the year ended December 31, 2014.
- 2.5 Thai Financial Reporting Standards affecting the presentation and/or disclosure in the current year financial statements

The Federation of Accounting Professions has issued the Notifications regarding Thai Financial Reporting Standards (TFRSs) which are effective for the financial statements for the period beginning on or after January 1, 2015 onwards, as follow:

#### Thai Accounting Standards ("TAS")

| That Accounting Standards (TAS) |   |  |  |  |
|---------------------------------|---|--|--|--|
| TAS 1 (Revised 2014)            | Presentation of Financial Statements                            |  |  |  |
| TAS 2 (Revised 2014)            | Inventories   |  |  |  |
| TAS 7 (Revised 2014)            | Statement of Cash Flows   |  |  |  |
| TAS 8 (Revised 2014)            | Accounting Policies, Changes in Accounting Estimates and Errors |  |  |  |
| TAS 10 (Revised 2014)           | Events after the Reporting Period                               |  |  |  |
| TAS 11 (Revised 2014)           | Construction Contracts  |  |  |  |
| TAS 12 (Revised 2014)           | Income Taxes  |  |  |  |
| TAS 16 (Revised 2014)           | Property, Plant and Equipment                                   |  |  |  |
| TAS 17 (Revised 2014)           | Leases  |  |  |  |
| TAS 18 (Revised 2014)           | Revenue   |  |  |  |
| TAS 19 (Revised 2014)           | Employee Benefits   |  |  |  |
| TAS 20 (Revised 2014)           | Accounting for Government Grants and Disclosure of Government   |  |  |  |
|                                 | Assistance  |  |  |  |
| TAS 21 (Revised 2014)           | The Effects of Changes in Foreign Exchange Rate                 |  |  |  |
| TAS 23 (Revised 2014)           | Borrowing Costs   |  |  |  |
| TAS 24 (Revised 2014)           | Related Party Disclosures                                       |  |  |  |
| TAS 26 (Revised 2014)           | Accounting and Reporting by Retirement Benefit Plans            |  |  |  |
| TAS 27 (Revised 2014)           | Separate Financial Statements                                   |  |  |  |
| TAS 28 (Revised 2014)           | Investments in Associates and Joint Ventures                    |  |  |  |
| TAS 29 (Revised 2014)           | Financial Reporting in Hyperinflationary Economies              |  |  |  |
| TAS 33 (Revised 2014)           | Earnings per Share  |  |  |  |
| TAS 34 (Revised 2014)           | Interim Financial Reporting                                     |  |  |  |
| TAS 36 (Revised 2014)           | Impairment of Assets  |  |  |  |
| TAS 37 (Revised 2014)           | Provisions, Contingent Liabilities and Contingent Assets        |  |  |  |
| TAS 38 (Revised 2014)           | Intangible assets   |  |  |  |
| TAS 40 (Revised 2014)           | Investment Property   |  |  |  |
|                                 |   |  |  |  |

#### Thai Financial Reporting Standards ("TFRS") TERS 2 (Revised 2014) Share - Based Payment

| 1 FRS 2 (Revised 2014) | Share - Based Payment  |
|------------------------|--|
| TFRS 3 (Revised 2014)  | Business Combinations  |
| TFRS 5 (Revised 2014)  | Non-current Assets Held for Sale and Discontinued Operations |
| TFRS 6 (Revised 2014)  | Exploration for and Evaluation of Mineral Assets             |
| TFRS 8 (Revised 2014)  | Operating Segments   |
| TFRS 10                | Consolidated Financial Statements                            |
| TFRS 11                | Joint Arrangements   |
| TFRS 12                | Disclosure of Interests in Other Entities                    |
| TFRS 13                | Fair Value Measurement                                       |

| Thai Accounting Standar | ds Interpretations ("TSIC")   |
|-------------------------|---|
| TSIC 10 (Revised 2014)  | Government Assistance - No Specific Relation to Operating Activities  |
| TSIC 15 (Revised 2014)  | Operating Leases - Incentives   |
| TSIC 25 (Revised 2014)  | Income Taxes - Change in the Tax Status of an Enterprise or its       |
|                         | Shareholders  |
| TSIC 27 (Revised 2014)  | Evaluating the Substance of Transactions in the Legal Form of a Lease |
| TSIC 29 (Revised 2014)  | Disclosure - Service Concession Arrangements                          |
| TSIC 31 (Revised 2014)  | Revenue - Barter Transactions Involving Advertising Services          |
| TSIC 32 (Revised 2014)  | Intangible Assets - Web Site Costs                                    |

#### Thai Financial Reporting Standard Interpretations ("TFRIC")

| TFRIC 1 (Revised 2014)  | Changes in Existing Decommissioning, Restoration and Similar      |
|-------------------------|---|
|                         | Liabilities   |
| TFRIC 4 (Revised 2014)  | Determining whether an Arrangement contains a Lease               |
| TFRIC 5 (Revised 2014)  | Rights to Interests arising from Decommissioning, Restoration and |
|                         | Environmental Rehabilitation Funds                                |
| TFRIC 7 (Revised 2014)  | Applying the Restatement Approach under IAS 29 Financial          |
|                         | Reporting in Hyperinflationary Economies                          |
| TFRIC 10 (Revised 2014) | Interim Financial Reporting and Impairment                        |
| TFRIC 12 (Revised 2014) | Service Concession Arrangements                                   |
| TFRIC 13 (Revised 2014) | Customer Loyalty Programmes                                       |
| TFRIC 14                | TAS 19 (Revised 2014) - The Limit on a Defined Benefit Asset,     |
|                         | Minimum Funding Requirements and their Interaction                |
| TFRIC 15 (Revised 2014) | Agreements for the Construction of Real Estate                    |
| TFRIC 17 (Revised 2014) | Distributions of Non-cash Assets to Owners                        |
| TFRIC 18 (Revised 2014) | Transfers of Assets from Customers                                |
| TFRIC 20                | Stripping Costs in the Production Phase of a Surface Mine         |
| ` /                     |   |
| IFRIC 20                | Surpping Costs in the Froduction Phase of a Surface Mine          |

Above TFRSs have no material impact on these financial statements, except TFRS 13 which has resulted in more extensive disclosures (see Note 30).

#### Thai Financial Reporting Standards announced in the Royal Gazette but not yet effective 2.6

The Federation of Accounting Professions issued the Notification regarding Thai Financial Reporting Standard No.4 (Revised 2014) "Insurance Contracts", which will be effective for the accounting period beginning on or after January 1, 2016 onwards. The Company's management will adopt such TFRS in the preparation of the Company's financial statements when it becomes effective.

The Company's management is in the process to assess the impact of this TFRS on the financial statements of the Company in the period of initial application.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The interim financial statements have been prepared based on the basis, accounting policies and method of computation consistent with those used in the financial statements for the year ended December 31, 2014, except the adoption of new and revised Thai Financial Reporting Standards as described in Note 2. Accounting policies which significantly changed are as follows:

#### Fair value measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of TFRS 2 (Revised 2014), leasing transactions that are within the scope of TAS 17 (Revised 2014), and measurements that have some similarities to fair value but are not fair value, such as net realizable value in TAS 2 (Revised 2014) or value in use in TAS 36 (Revised 2014).

In addition, fair value measurements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirely, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.
- Level 2 inputs are inputs, other than quoted prices included within Level 1, which are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

#### 4. IMPACT FROM SEVERE FLOODING IN THAILAND

From the severe flooding in Thailand by the end of 2011, the Company's management has continued to monitor the development of the flood losses. As at March 31, 2015 and December 31, 2014, the Company recorded loss reserves from claims of flooding and recorded loss refundable from reinsurance as follows:

|   | As at<br>March 31,<br>2015 | Baht: million<br>As at<br>December 31,<br>2014 |
|---|----------------------------|--|
| Loss reserves (see Note 14)                               | 389.30                     | 390.88   |
| <u>Less</u> Loss refundable from reinsurance (see Note 7) | (243.19)                   | (255.91)                                       |
| Loss reserves - net                                       | 146.11                     | 134.97   |

For the three-month periods ended March 31, 2015 and 2014, the Company had insurance claims from the flooding which paid to the insured by net of loss refundable from reinsurance, and reversed such net insurance claims, as part of insurance claims and loss adjustment expenses in the statements of profit or loss and other comprehensive income for the three-month periods ended March 31, 2015 and 2014 as follows:

|   | For the thre<br>periods ended<br>2015 |                 |
|---|---------------------------------------|-----------------|
| Net insurance claims paid (received) Net insurance claims decreased (see Note 20) | (11.12)<br>4.95                       | 68.34<br>142.26 |

In 2014, the Company has additional loss refundable from reinsurers from the flooding amounting to Baht 245.87 million with certain business obligations. For the three-month periods ended March 31, 2015 and 2014, the Company recorded such loss refundable from reinsurers amounting to Baht 4.97 million and Baht 131.56 million, respectively (see Note 20). The remaining loss refundable from reinsurers will be recognized as specified in business obligations aforementioned.

The Company's management has reviewed and estimated such loss reserves and loss recovery from the amount appraised by an independent appraiser or by the Company's appraiser, based on situation, received supporting documents and experience of the Company's management. However, there may be an uncertainty resulted from using various assumptions in estimation of such loss reserves and loss recovery.

#### 5. ADDITIONAL INFORMATION FOR CASH FLOWS

#### 5.1 Non-cash items

5.1.1 Leasehold improvement and equipment for the three-month periods ended March 31, 2015 and 2014 consisted of the following:

|   | 2015    | Baht: '000<br>2014 |
|---|---------|--------------------|
| Other payable - fixed assets as at January 1, | 897     | 1,813              |
| Add Purchases of fixed assets                 | 3,377   | 9,236              |
| Less Cash paid for purchase of fixed assets   | (4,060) | (9,540)            |
| Other payable - fixed assets as at March 31,  | 214     | 1,509              |

5.1.2 Intangible assets for the three-month periods ended March 31, 2015 and 2014 consisted of the following:

|  | 2015    | Baht: '000<br>2014 |
|--|---------|--------------------|
| Other payable - intangible assets as at January 1, | -       | 279                |
| Add Purchases of intangible assets                 | 2,270   | 450                |
| Less Cash paid for purchase of                     |         |                    |
| intangible assets                                  | (2,120) | (729)              |
| Other payable - intangible assets as at March 31,  | 150     | -                  |

5.2 Cash and cash equivalents as at March 31, 2015 and 2014, consisted of the following:

|  | 2015      | Baht: '000<br>2014 |
|--|-----------|--------------------|
|  | 2015      | 2014               |
| Cash   | 265       | 265                |
| Cheque on hands  | 4,750     | 12,232             |
| Deposits at bank - call deposits                         | 495,325   | 891,995            |
| Deposits at bank - time deposits                         | 408,490   | 288,895            |
| Government securities - treasury bills                   | 3,096,816 | 599,510            |
|  | 4,005,646 | 1,792,897          |
| <u>Less</u> Deposits at bank with maturity over 3 months | (150,000) | -                  |
| Deposits at bank used as collateral                      | (258,490) | (790,298)          |
| Government securities - treasury bills                   |           |                    |
| used as collateral                                       | (999,415) | (599,510)          |
| Cash and cash equivalents                                | 2,597,741 | 403,089            |

#### 5.3 Cash flows provided by (used in) operating activities

Items to reconcile net profit to net cash flows provided by (used in) operating activities for the three-month periods ended March 31, 2015 and 2014 were as follows:

|   | 2015     | Baht: '000<br>2014 |
|---|----------|--------------------|
| CASH FLOWS PROVIDED BY (USED IN) OPERATING          | 2015     | 201.               |
| ACTIVITIES  |          |                    |
| Profit before income tax                            | 65,463   | 211,216            |
| Items to reconcile net profit to net cash flows:    | 05,105   | 211,210            |
| Depreciation  | 4,661    | 4,453              |
| Amortization  | 3,394    | 4,306              |
| Gain on sale of fixed assets                        | (343)    | (2)                |
| Employment benefit expenses                         | 2,056    | 1,779              |
| Unearned premium reserve increase (decrease) from   | 2,020    | 1,77               |
| prior periods                                       | 26,028   | (25,363)           |
| Amortization of bonds premium                       | 1,213    | 1,436              |
| Amortization of bonds discount                      | -        | (45)               |
| Amortization of debentures premium                  | 2        | 2                  |
| Amortization of treasury bills discount             | (1,862)  | _                  |
| Allowance for doubtful accounts (reversal)          | (5,935)  | -                  |
| Profit from operations before changes in            |          |                    |
| operating assets and liabilities                    | 94,677   | 197,782            |
| Operating assets (increase) decrease                | Ź        | ,                  |
| Accrued investment income                           | 2,828    | (1,308)            |
| Premium due and uncollected                         | 8,996    | (32,858)           |
| Reinsurance assets                                  | 143,901  | 186,451            |
| Deferred commission expense                         | 3,516    | (5,187)            |
| Other assets  | (2,180)  | (27,365)           |
| Operating liabilities increase (decrease)           |          |                    |
| Due to reinsurers                                   | 21,484   | 70,173             |
| Loss reserves and outstanding claims                | 63,713   | (463,014)          |
| Premium written received in advance                 | (21,276) | 29,323             |
| Commission and brokerage payables                   | (659)    | 6,076              |
| Accrued expenses                                    | (46,076) | (38,933)           |
| Other liabilities                                   | 6,295    | (16,217)           |
| Cash provided by (used in) operating activities     | 275,219  | (95,077)           |
| Income tax paid                                     | (2,872)  | (2,615)            |
| Net cash provided by (used in) operating activities | 272,347  | (97,692)           |

#### 6. PREMIUM DUE AND UNCOLLECTED - NET

Premium due and uncollected - net as at March 31, 2015 and December 31, 2014 consists of the following:

As at December 31, 2014 As at March 31, 2015 Agent and Agent and Insured Broker Inward Total Insured Broker Inward Total Within credit terms 17,428 201,755 3,563 222,746 12,550 221,502 1,866 235,918 Less than 30 days 178 22,820 1,534 24,532 478 34,701 837 36,016 15,019 328 23,847 3,562 27,737 387 12,890 1,742 84 7,254 1,258 8,596 1,521 4,252 1,579 7,352 16,996 3 16,939 21,099 90 13,704 3,202 91 days - 1 year 4,157 585 949 1,534 476 3,463 3,939

Baht: '000

Total premium due 18,021 15,026 12,689 and uncollected 273,200 15,023 306,244 287,525 315,240 Less Allowance for doubtful accounts (9,576)(9,576)(9,576)(9,576)Premsum due and 15,026 277,949 12,689 305,664 uncollected - net 18,021 263,624 15,023 296,668

#### 7. REINSURANCE ASSETS

31 - 60 days

61 - 90 days

Over 1 year

Reinsurance assets as at March 31, 2015 and December 31, 2014 consisted of the following:

|  | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|--|----------------------------|---|
| Due from reinsurers                          | 208,744                    | 387,823                                     |
| Unearned reinsurance premium reserve         | 541,557                    | 546,255                                     |
| Insurance reserve refundable from reinsurers | 533,582                    | 498,404                                     |
|  | 1,283,883                  | 1,432,482                                   |
| Less Allowance for doubtful accounts         |                            | (5,935)                                     |
| Total reinsurance assets                     | 1,283,883                  | 1,426,547                                   |

Insurance reserve refundable from reinsurers - net as at March 31, 2015 and December 31, 2014 included an expected loss refundable from reinsurers caused by suffering losses from flooding in Thailand amounting to Baht 243.19 million and Baht 255.91 million, respectively (see Note 4).

Aging analyzes for due from reinsurers as at March 31, 2015 and December 31, 2014 were as follows:

|                           | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|---------------------------|----------------------------|---|
| Within credit terms       | 182,260                    | 360,676                                     |
| Within 12 months          | 22,673                     | 24,897                                      |
| Over 1 year to 2 years    | 2,126                      | 508   |
| Over 2 years              | 1,685                      | 1,742                                       |
| Total due from reinsurers | 208,744                    | 387,823                                     |

#### 8. INVESTMENT IN SECURITIES

Investment in securities as at March 31, 2015 and December 31, 2014 consisted of the following:

Baht: '000 As at March 31, 2015 As at December 31, 2014 Cost/ Fair value Cost/ Fair value Amortized cost Amortized cost Available-for-sale securities Government and state enterprise securities 366,320 375,770 367,535 375,759 Unit trusts 29,525 40,015 29,525 38,475 Total 395,845 415,785 397,060 414,234 Add Unrealized gains 19,940 17,174 415,785 415,785 414,234 414,234 Total available-for-sale securities Held-to-maturity securities Deposits at bank with maturity over 3 months 150,000 150,000 Deposits at bank used as collateral 258,490 258,187 Government securities - Treasury bill used as collateral 999,415 999,619 Total held-to-maturity securities 1,407,905 1,407,806 General investment Equity securities 1,161 1,161 1,161 Total general investment in securities 1,161 Total investment in securities - net 1,824,851 1,823,201

Debt securities classified by the remaining maturity as at March 31, 2015 were as follows:

|  |               |             |              | Baht: '000 |
|--|---------------|-------------|--------------|------------|
|  |               | Maturities  |              |            |
|  | Within 1 year | 1 - 5 years | Over 5 years | Total      |
| Available-for-sale debt securities         |               |             |              |            |
| Government and state enterprise securities | 100,524       | 265,796     | -            | 366,320    |
| Add Unrealized gains                       | 406           | 9,044       |              | 9,450      |
| Total available-for-sale debt securities   | 100,930       | 274,840     |              | 375,770    |
| Held-to-maturity debt securities           |               |             |              |            |
| Government and state enterprise securities | 999,415       |             |              | 999,415    |
| Total held-to-maturity debt securities     | 999,415       | -           |              | 999,415    |
| Total debt securities - net                | 1,100,345     | 274,840     | -            | 1,375,185  |

Debt securities classified by the remaining maturity as at December 31, 2014 were as follows:

|  |               |             |              | Baht: '000 |
|--|---------------|-------------|--------------|------------|
|  |               | Maturities  |              |            |
|  | Within 1 year | 1 - 5 years | Over 5 years | Total      |
| Available-for-sale debt securities         |               |             |              |            |
| Government and state enterprise securities | -             | 367,535     | -            | 367,535    |
| Add Unrealized gains                       |               | 8,224       |              | 8,224      |
| Total available-for-sale debt securities   |               | 375,759     |              | 375,759    |
|  |               |             |              |            |
| Held-to-maturity debt securities           |               |             |              |            |
| Government and state enterprise securities | 999,619       |             |              | 999,619    |
| Total held-to-maturity debt securities     | 999,619       | *           | -            | 999,619    |
| Total debt securities - net                | 999,619       | 375,759     |              | 1,375,378  |

As at March 31, 2015 and December 31, 2014, certain of deposits at bank are pledged as collateral for bank overdrafts amounting to Baht 20 million (see Note 17).

As at March 31, 2015 and December 31, 2014, certain investment in securities are deposited as collateral with the Registrar amounting to Baht 273.04 million and Baht 273.34 million, respectively (see Note 26).

As at March 31, 2015 and December 31, 2014, certain investment in securities are deposited with a bank as the Company's backup assets according to the Notification of the Office of Insurance Commission amounting to Baht 1,381.81 million and Baht 1,379.86 million, respectively (see Note 27).

#### 9. LOANS

Loans of the Company were loans to employees with personal collateral in accordance with the welfare policy of the Company, consisted of the following:

| Types of loans                           | Credit line of loans               | Interest rateper year |
|--|------------------------------------|-----------------------|
| General loans Loans for residential from | Not exceed Baht 100,000 per person | 3.85                  |
| the flooding crisis                      | Not exceed Baht 100,000 per person | 2.00                  |

# 10. LEASEHOLD IMPROVEMENT AND EQUIPMENT - NET

Leasehold improvement and equipment - net as at March 31, 2015 and December 31, 2014 consisted of the following:

|  |            |          |           |              |            |              |                          |              |                       | Baht: '000              |
|--|------------|----------|-----------|--------------|------------|--------------|--------------------------|--------------|-----------------------|-------------------------|
|  |            | C        | Cost      |              |            | Accumulated  | Accumulated depreciation |              |                       |                         |
|  | As at      | Increase | Disposal/ | As at        | As at      | Depreciation | Disposal /               | As at        | Beginning balance of  | Ending balance of       |
|  | January 1, |          | Write off | March 31,    | January 1, |              | Write off                | March 31,    | leasehold improvement | leasehold improvement   |
|  | 2015       |          |           | 2015         | 2015       |              |                          | 2015         | and equipment - net   | and equipment - net     |
|  |            |          |           |              |            |              |                          |              | as at January 1, 2015 | as at March 31, 2015    |
| Leasehold improvement                    | 27,691     | 84       | (52)      | 27,723       | (17,075)   | (836)        | 52                       | (17,859)     | 10,616                | 9,864                   |
| Furniture, fixtures and office equipment | 64,869     | 1,999    | (4,955)   | 64,913       | (48,015)   | (1,985)      | 4,904                    | (42,096)     | 19,854                | 19,817                  |
| Vehicles                                 | 41,350     | 1,294    | (006)     | 41,744       | (26,821)   | (1,840)      | 764                      | (27,897)     | 14,529                | 13,847                  |
| Total                                    | 136,910    | 3,377    | (5,907)   | 134,380      | (91,911)   | (4,661)      | 5,720                    | (90,852)     | 44,999                | 43,528                  |
|  |            |          |           |              |            |              |                          |              |                       | Baht: '000              |
|  |            | ပိ       | Cost      |              |            | Accumulated  | Accumulated depreciation |              |                       |                         |
|  | As at      | Increase | Disposal/ | As at        | As at      | Depreciation | Disposal/                | As at        | Beginning balance of  | Ending balance of       |
|  | January I, |          | Write off | December 31, | January 1, |              | Write off                | December 31, | leasehold improvement | leasehold improvement   |
|  | 2014       |          |           | 2014         | 2014       |              |                          | 2014         | and equipment - net   | and equipment - net     |
|  |            |          |           |              |            |              |                          |              | as at January 1, 2014 | as at December 31, 2014 |
| Leasehold improvement                    | 22,939     | 990'9    | (1,314)   | 27,691       | (15,299)   | (2,982)      | 1,206                    | (17,075)     | 7,640                 | 10,616                  |
| Fumiture, fixtures and office equipment  | 60,245     | 10,492   | (2,868)   | 698'19       | (42,776)   | (8,089)      | 2,850                    | (48,015)     | 17,469                | 19,854                  |
| Vehicles                                 | 39,325     | 3,291    | (1,266)   | 41,350       | (20,525)   | (7,537)      | 1,241                    | (26,821)     | 18,800                | 14,529                  |
| Total                                    | 122,509    | 19,849   | (5,448)   | 136,910      | (78,600)   | (18,608)     | 5,297                    | (116,19)     | 43,909                | 44,999                  |
|  |            |          |           |              |            |              |                          |              |                       |                         |

As at March 31, 2015 and December 31, 2014, certain leasehold improvement and equipment at cost of Baht 40.83 million and Baht 41.52 million, respectively, were fully depreciated but still in use.

#### 11. DEFERRED TAX ASSETS

Deferred tax assets as at March 31, 2015 and December 31, 2014 were as follows:

|                     |           | <b>Baht: '000</b> |
|---------------------|-----------|-------------------|
|                     | As at     | As at             |
|                     | March 31, | December 31,      |
|                     | 2015      | 2014              |
|                     |           |                   |
| Deferred tax assets | 213,413_  | 205,245           |

Movements of deferred tax assets for the three-month periods ended March 31, 2015 and 2014 consisted of tax effects from the following items:

|  | As at<br>January 1,<br>2015  | Transactions recognized in profit or loss            | Transaction recognized in other comprehensive income or loss | Baht: '000<br>As at<br>March 31,<br>2015                     |
|--|--|--|--|--|
| Allowance for doubtful accounts  |  |  |  |  |
| - Premium due and uncollected  | 1,915  | -  | -  | 1,915  |
| Allowance for doubtful accounts  |  |  |  |  |
| - Other receivable   | 256  | -  | -  | 256  |
| Unearned premium reserve   | 93,810   | 2,008  | -  | 95,818   |
| Loss reserve - net   | 84,410   | 4,102  | -  | 88,512   |
| Incurred but not reported claims   | 13,220   | 1,684  | -  | 14,904   |
| Employee benefits obligations  | 6,134  | 411  | -  | 6,545  |
| Premium ceded payables - Excess of loss  | 5,500  | (37)   |  | 5,463  |
| Total  | 205,245  | 8,168  | •  | 213,413  |
|  |  |  |  |  |
|  | As at<br>January 1,<br>2014  | Transactions recognized in profit or loss            | Transaction recognized in other comprehensive                | Baht: '000<br>As at<br>March 31,<br>2014                     |
|  | January 1,   | recognized in  | recognized in other  | As at<br>March 31,   |
| Allowance for doubtful accounts  | January 1,<br>2014   | recognized in  | recognized in<br>other<br>comprehensive                      | As at<br>March 31,<br>2014                                   |
| - Premium due and uncollected  | January 1,   | recognized in  | recognized in<br>other<br>comprehensive                      | As at<br>March 31,   |
| - Premium due and uncollected Allowance for doubtful accounts  | January 1, 2014  | recognized in  | recognized in<br>other<br>comprehensive                      | As at March 31, 2014   |
| <ul><li>Premium due and uncollected</li><li>Allowance for doubtful accounts</li><li>Other receivable</li></ul>   | January 1,<br>2014<br>1,915<br>256   | recognized in profit or loss                         | recognized in<br>other<br>comprehensive                      | As at March 31, 2014  1,915                                  |
| <ul> <li>Premium due and uncollected</li> <li>Allowance for doubtful accounts</li> <li>Other receivable</li> <li>Unearned premium reserve</li> </ul>   | January 1,<br>2014<br>1,915<br>256<br>92,259                               | recognized in profit or loss  - (2,624)              | recognized in<br>other<br>comprehensive                      | As at March 31, 2014  1,915  256 89,635                      |
| <ul> <li>Premium due and uncollected</li> <li>Allowance for doubtful accounts</li> <li>Other receivable</li> <li>Unearned premium reserve</li> <li>Loss reserve - net</li> </ul>   | January 1,<br>2014<br>1,915<br>256<br>92,259<br>160,520                    | recognized in profit or loss  - (2,624) (40,487)     | recognized in<br>other<br>comprehensive                      | As at March 31, 2014  1,915  256 89,635 120,033              |
| <ul> <li>Premium due and uncollected</li> <li>Allowance for doubtful accounts</li> <li>Other receivable</li> <li>Unearned premium reserve</li> <li>Loss reserve - net</li> <li>Incurred but not reported claims</li> </ul> | January 1,<br>2014<br>1,915<br>256<br>92,259<br>160,520<br>12,541          | recognized in profit or loss  - (2,624) (40,487) 553 | recognized in<br>other<br>comprehensive                      | As at March 31, 2014  1,915  256 89,635 120,033 13,094       |
| - Premium due and uncollected Allowance for doubtful accounts - Other receivable Unearned premium reserve Loss reserve - net Incurred but not reported claims Employee benefits obligations                                | January 1,<br>2014<br>1,915<br>256<br>92,259<br>160,520<br>12,541<br>4,588 | recognized in profit or loss  - (2,624) (40,487)     | recognized in<br>other<br>comprehensive                      | As at March 31, 2014  1,915  256 89,635 120,033 13,094 4,944 |
| <ul> <li>Premium due and uncollected</li> <li>Allowance for doubtful accounts</li> <li>Other receivable</li> <li>Unearned premium reserve</li> <li>Loss reserve - net</li> <li>Incurred but not reported claims</li> </ul> | January 1,<br>2014<br>1,915<br>256<br>92,259<br>160,520<br>12,541          | recognized in profit or loss  - (2,624) (40,487) 553 | recognized in<br>other<br>comprehensive                      | As at March 31, 2014  1,915  256 89,635 120,033 13,094       |

#### 12. OTHER ASSETS

Other assets as at March 31, 2015 and December 31, 2014 consisted of the following:

|  |           | Baht: '000   |
|--|-----------|--------------|
|  | As at     | As at        |
|  | March 31, | December 31, |
|  | 2015      | 2014         |
| Other receivable                               | 20,413    | 13,937       |
| Revenue Department receivable                  | 3,070     | 4,803        |
| Refundable withholding tax                     | 2,094     | 1,656        |
| Premium saving certificates used as collateral | 14,850    | 25,000       |
| Prepaid expenses                               | 17,443    | 14,784       |
| Others   | 10,560    | 5,632        |
| Total other assets                             | 68,430    | 65,812       |

#### 13. DUE TO REINSURERS

Due to reinsurers as at March 31, 2015 and December 31, 2014 consisted of the following:

|                                | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|--------------------------------|----------------------------|---|
| Premium ceded payables         | 71,323                     | 66,433                                      |
| Amount withheld on reinsurance | 399,740                    | 393,849                                     |
| Other reinsurance payables     | _ 345,901 _                | 335,198                                     |
| Total due to reinsurers        | 816,964                    | 795,480                                     |

#### 14. LOSS RESERVES AND OUTSTANDING CLAIMS

Loss reserves and outstanding claims as at March 31, 2015 and December 31, 2014 consisted of the following:

|  | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|--|----------------------------|---|
| As at January 1, Loss incurred and loss adjustment expenses during the period/year         | 995,377                    | 2,176,599                                   |
| - Incurred but not reported  | 8,420                      | 3,395                                       |
| - Incurred but not yet agreed  | 55,690                     | (1,185,993)                                 |
| - Incurred and agreed  | 268,532                    | 2,309,548                                   |
| Loss paid and loss adjustment paid during the period/year As at March 31, and December 31, | (268,929)<br>1,059,090     | <u>(2,308,172)</u><br><u>995,377</u>        |

As at March 31, 2015 and December 31, 2014, the Company had loss reserves and outstanding claims under the reinsurance contracts of Baht 424.15 million and Baht 416.83 million, respectively.

Loss reserves and outstanding claims as at March 31, 2015 and December 31, 2014 in the financial statements included claim from suffering losses from flooding in Thailand amounting to Baht 389.30 million and Baht 390.88 million, respectively (see Note 4).

#### 15. PREMIUM RESERVE

Premium reserve as at March 31, 2015 and December 31, 2014 consisted of the following:

#### 15.1 Unearned premium reserve

|                                     | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|-------------------------------------|----------------------------|---|
| As at January 1,                    | 1,451,942                  | 1,338,150                                   |
| Premium written for the period/year | 797,491                    | 3,087,164                                   |
| Earned premium for the period/year  | (776,161)                  | (2,973,372)_                                |
| As at March 31, and December 31,    | 1,473,272                  | 1,451,942                                   |

#### 15.2 Unexpired risk reserve

As at March 31, 2015 and December 31, 2014, no additional reserve for unexpired risk reserve has been established as the unexpired risk reserve estimated by the Company amounting to Baht 699.66 million and Baht 743.24 million, respectively, is lower than the unearned premium reserve.

#### 16. EMPLOYEE BENEFIT OBLIGATIONS

Movements in the present value of the employee benefit obligations as at March 31, 2015 and December 31, 2014 were as follows:

|  | 4 = 4           | Baht: '000         |
|--|-----------------|--------------------|
|  | As at March 31, | As at December 31, |
|  | 2015            | 2014               |
| Present value of obligation at the beginning                     |                 |                    |
| of the period/year   | 56,375          | 48,185             |
| Current service cost of the period/year                          | 1,570           | 5,131              |
| Interest cost  | 486             | 1,985              |
| Actuarial loss   | -               | 1,656              |
| Employee benefit obligations transferred from the parent company | -               | 913                |
| Benefit paid during the period/year                              |                 | (1,495)            |
| Present value of obligation at the ending                        |                 |                    |
| of the period/year   | 58,431          | 56,375             |

The expenses that were recorded in the statement of profit or loss and other comprehensive income for employee benefit obligations for the three-month periods ended March 31, 2015 and 2014 consisted of the following:

|                                 | 2015  | Baht: '000<br>2014 |
|---------------------------------|-------|--------------------|
| Current service cost            | 1,570 | 1,283              |
| Interest cost                   | 486   | 496                |
| Total employee benefit expenses | 2,056 | 1,779              |

#### 17. BANK OVERDRAFTS

As at March 31, 2015 and December 31, 2014 the Company had credit lines for bank overdrafts of Baht 20 million with interest rate of the fixed deposit rate of plus 2% per annum which were guaranteed by fixed deposit of the Company of Baht 20 million (see Note 8).

#### 18. DEFERRED TAX LIABILITIES

Deferred tax liabilities as at March 31, 2015 and December 31, 2014 were as follows:

|                          |           | Baht: '000   |
|--------------------------|-----------|--------------|
|                          | As at     | As at        |
|                          | March 31, | December 31, |
|                          | 2015      | 2014         |
| Deferred tax liabilities | 3,988     | 3,435        |

Movements of deferred tax liabilities for the three-month periods ended March 31, 2015 and 2014 consisted of tax effects from the following items:

| Unrealized gain on the change in value of investment in available-for-sale | As at<br>January 1,<br>2015 | Transactions recognized in profit or loss | Transaction recognized in other comprehensive income or loss | Baht: '000<br>As at<br>March 31,<br>2015 |
|--|-----------------------------|---|--|--|
| securities   | 3,435                       | -   | 553  | 3,988                                    |
| Total  | 3,435                       | •   | 553  | 3,988                                    |
|  | As at<br>January 1,<br>2014 | Transactions recognized in profit or loss | Transaction recognized in other comprehensive income or loss | Baht: '000<br>As at<br>March 31,<br>2014 |
| Unrealized gain on the change in value                                     |                             |   |  |  |
| of investment in available-for-sale  |                             |   |  |  |
| securities   | 2,442                       |   | 467  | 2,909                                    |
| Total  | 2,442                       | _   | 467  | 2,909                                    |

#### 19. OTHER LIABILITIES

Other liabilities as at March 31, 2015 and December 31, 2014 consisted of the following:

|   | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|---|----------------------------|---|
| Payable from purchase of securities (see Note 24) | 997,629                    | -   |
| Other payable - promotion expense                 | 11,642                     | 11,797                                      |
| Amount received in advance - premium              | 17,378                     | 15,138                                      |
| Revenue Department payable                        | 8,725                      | 7,229                                       |
| Undue output VAT                                  | 2,831                      | 2,869                                       |
| Others  | 21,061                     | 18,842                                      |
| Total other liabilities                           | 1,059,266                  | 55,875                                      |

#### 20. UNDERWRITING INFORMATION CLASSIFIED BY TYPE OF INSURANCE

Underwriting information classified by type of insurance for the three-month periods ended March 31, 2015 and 2014 was as follows:

|   |  |   |   |  |   | Baht: '000   |
|---|--|---|---|--|---|--|
|   |  | For the the   | ree-month per   | iod ended Ma   | arch 31, 2015   |  |
|   |  |   |   | Personal   | Other   | Total  |
|   | Fire   | Marine  | Motor   | accident   | miscellaneous   |  |
| Underwriting income   |  |   |   |  |   |  |
| Gross premiums written  | 180,149  | 95,650  | 233,853   | 104,962  | 182,877   | 797,491  |
| <u>Less</u> Premiums ceded  | 67,066   | 68,036  | 83,141  | 9,048  | 82,655  | 309,946  |
| Net premiums written  | 113,083  | 27,614  | 150,712   | 95,914   | 100,222   | 487,545  |
| (Add) Less Unearned premium reserve   | 8,918  | (1,627)   | (35)  | 14,056   | 4,716   | 26,028   |
| Net premium earned  | 104,165  | 29,241  | 150,747   | 81,858   | 95,506  | 461,517  |
| Fee and commission income   | 18,277   | 17,770  | 28,641  | 1,750  | 25,670  | 92,108   |
| Total underwriting income   | 122,442  | 47,011  | 179,388   | 83,608   | 121,176   | 553,625  |
| Underwriting expenses   |  |   |   |  |   |  |
| Insurance claims and loss adjustment  |  |   |   |  |   |  |
| expenses (see Note 4)   | 24,625   | 5,244   | 95,779  | 44,261   | 37,639  | 207,548  |
| Commissions and brokerages expenses   | 39,290   | 11,703  | 30,534  | 18,623   | 23,171  | 123,321  |
| Other underwriting expenses   | 16,082   | 8,957   | 31,473  | 22,055   | 18,028  | 96,595   |
| Total underwriting expenses   | 79,997   | 25,904  | 157,786   | 84,939   | 78,838  | 427,464  |
|   |  |   |   |  | D-I   | t: '000  |
|   |  |   |   |  | Ban   | 1: '000  |
|   |  | For the th  | ree-month per   | riod ended M   |   | 1: 1000  |
|   |  | For the th  | ree-month per   | riod ended M<br>Personal   |   | Total  |
|   | Fire   | For the th  | ree-month pei<br>Motor  |  | arch 31, 2014   |  |
| Underwriting income   | Fire   |   | -   | Personal   | arch 31, 2014<br>Other  |  |
| Underwriting income Gross premiums written  | Fire<br>172,054  |   | -   | Personal   | arch 31, 2014<br>Other  |  |
| _   |  | Marine  | Motor   | Personal<br>accident   | Other miscellaneous   | Total  |
| Gross premiums written  | 172,054  | <b>Marine</b><br>85,189                                       | <b>Motor</b> 240,250  | Personal accident  | Other miscellaneous   | <b>Total</b> 759,599   |
| Gross premiums written <u>Less</u> Premiums ceded   | 172,054<br>62,927  | <b>Marine</b> 85,189  56,877                                  | Motor<br>240,250<br>79,246  | Personal accident  77,410  9,165   | Other miscellaneous  184,696 103,815  | Total 759,599 312,030  |
| Gross premiums written  Less Premiums ceded  Net premiums written   | 172,054<br>62,927<br>109,127   | Marine<br>85,189<br>56,877<br>28,312                          | Motor<br>240,250<br>79,246<br>161,004   | Personal accident  77,410  9,165  68,245                                 | Other miscellaneous  184,696 103,815 80,881   | Total 759,599 312,030 447,569  |
| Gross premiums written <u>Less</u> Premiums ceded  Net premiums written  (Add) Less Unearned premium reserve  | 172,054<br>62,927<br>109,127<br>27,823                               | Marine<br>85,189<br>56,877<br>28,312<br>(110)                 | Motor  240,250  79,246  161,004  (65,629)                                     | Personal<br>accident<br>77,410<br>9,165<br>68,245<br>14,491              | Other miscellaneous  184,696 103,815 80,881 (1,938)   | Total  759,599  312,030  447,569  (25,363)                                     |
| Gross premiums written  Less Premiums ceded  Net premiums written  (Add) Less Uncarned premium reserve  Net premium earned  | 172,054<br>62,927<br>109,127<br>27,823<br>81,304                     | Marine  85,189  56,877  28,312  (110)  28,422                 | Motor  240,250  79,246  161,004  (65,629)  226,633                            | Personal<br>accident  77,410  9,165  68,245  14,491  53,754              | Other miscellaneous  184,696 103,815 80,881 (1,938) 82,819  | Total  759,599 312,030 447,569 (25,363) 472,932                                |
| Gross premiums written  Less Premiums ceded  Net premiums written  (Add) Less Unearned premium reserve  Net premium earned  Fee and commission income   | 172,054<br>62,927<br>109,127<br>27,823<br>81,304<br>17,213           | Marine  85,189  56,877  28,312  (110)  28,422  19,471         | Motor  240,250  79,246  161,004  (65,629)  226,633  27,311                    | Personal<br>accident  77,410  9,165  68,245  14,491  53,754  978         | Other miscellaneous  184,696 103,815 80,881 (1,938) 82,819 24,464   | Total  759,599 312,030 447,569 (25,363) 472,932 89,437                         |
| Gross premiums written  Less Premiums ceded  Net premiums written  (Add) Less Unearned premium reserve  Net premium earned  Fee and commission income  Total underwriting income  | 172,054<br>62,927<br>109,127<br>27,823<br>81,304<br>17,213           | Marine  85,189  56,877  28,312  (110)  28,422  19,471         | Motor  240,250  79,246  161,004  (65,629)  226,633  27,311                    | Personal<br>accident  77,410  9,165  68,245  14,491  53,754  978         | Other miscellaneous  184,696 103,815 80,881 (1,938) 82,819 24,464   | Total  759,599 312,030 447,569 (25,363) 472,932 89,437                         |
| Gross premiums written  Less Premiums ceded  Net premiums written  (Add) Less Unearned premium reserve  Net premium earned  Fee and commission income  Total underwriting income  Underwriting expenses   | 172,054<br>62,927<br>109,127<br>27,823<br>81,304<br>17,213           | Marine  85,189  56,877  28,312  (110)  28,422  19,471         | Motor  240,250  79,246  161,004  (65,629)  226,633  27,311                    | Personal<br>accident  77,410  9,165  68,245  14,491  53,754  978         | Other miscellaneous  184,696 103,815 80,881 (1,938) 82,819 24,464   | Total  759,599 312,030 447,569 (25,363) 472,932 89,437                         |
| Gross premiums written  Less Premiums ceded  Net premiums written  (Add) Less Unearned premium reserve  Net premium earned  Fee and commission income  Total underwriting income  Underwriting expenses  Insurance claims and loss adjustment   | 172,054<br>62,927<br>109,127<br>27,823<br>81,304<br>17,213<br>98,517 | Marine  85,189  56,877  28,312  (110)  28,422  19,471  47,893 | Motor  240,250 79,246 161,004 (65,629) 226,633 27,311 253,944                 | Personal<br>accident  77,410  9,165  68,245  14,491  53,754  978  54,732 | Other miscellaneous  184,696 103,815 80,881 (1,938) 82,819 24,464 107,283   | 759,599 312,030 447,569 (25,363) 472,932 89,437 562,369                        |
| Gross premiums written  Less Premiums ceded Net premiums written (Add) Less Unearned premium reserve Net premium earned Fee and commission income Total underwriting income  Underwriting expenses Insurance claims and loss adjustment expenses (see Note 4)   | 172,054<br>62,927<br>109,127<br>27,823<br>81,304<br>17,213<br>98,517 | Marine  85,189 56,877 28,312 (110) 28,422 19,471 47,893       | Motor  240,250 79,246 161,004 (65,629) 226,633 27,311 253,944                 | Personal<br>accident  77,410  9,165  68,245  14,491  53,754  978  54,732 | 0ther<br>miscellaneous<br>184,696<br>103,815<br>80,881<br>(1,938)<br>82,819<br>24,464<br>107,283                        | Total  759,599 312,030 447,569 (25,363) 472,932 89,437 562,369                 |
| Gross premiums written  Less Premiums ceded  Net premiums written  (Add) Less Unearned premium reserve  Net premium earned  Fee and commission income  Total underwriting income  Underwriting expenses  Insurance claims and loss adjustment  expenses (see Note 4)  Commissions and brokerages expenses | 172,054<br>62,927<br>109,127<br>27,823<br>81,304<br>17,213<br>98,517 | Marine  85,189 56,877 28,312 (110) 28,422 19,471 47,893       | Motor  240,250 79,246 161,004 (65,629) 226,633 27,311 253,944  155,441 30,068 | Personal<br>accident  77,410 9,165 68,245 14,491 53,754 978 54,732       | 0ther<br>miscellaneous<br>184,696<br>103,815<br>80,881<br>(1,938)<br>82,819<br>24,464<br>107,283<br>(118,460)<br>19,939 | Total  759,599 312,030 447,569 (25,363) 472,932 89,437 562,369  85,121 110,578 |

#### 21. OPERATING EXPENSES

Operating expenses for the three-month periods ended March 31, 2015 and 2014, consisted of the following:

|  |         | Baht: '000 |
|--|---------|------------|
|  | 2015    | 2014       |
| Employee benefit expenses, excluded underwriting |         |            |
| and loss adjustment expenses                     | 23,935  | 20,549     |
| Premises and equipment expense, excluded         |         |            |
| underwriting expenses                            | 26,582  | 23,566     |
| Taxes and duties                                 | 1,043   | 1,005      |
| Allowance for doubtful accounts (reversal)       | (5,935) | -          |
| Directors' remuneration                          | 3,000   | 2,975      |
| Management fee (see Note 24)                     | 9,514   | 5,153      |
| Other operating expenses                         | 12,729  | 16,675     |
| Total operating expenses                         | 70,868  | 69,923     |

#### 22. INCOME TAX EXPENSE

Income tax expense for the three-month periods ended March 31, 2015 and 2014, consisted of the following:

|   | 2015    | 2014   |
|---|---------|--------|
| Income tax expense from taxable income per income       |         |        |
| tax return  | 19,878  | 584    |
| Deferred tax expenses relating to the origination       |         |        |
| and reversal of temporary differences                   | (8,168) | 42,202 |
| Income tax expense per the statements of profit or loss |         |        |
| and other comprehensive income                          | 11,710  | 42,786 |
| •   |         |        |

The reconciliation between income tax expense and accounting income for the three-month periods ended March 31, 2015 and 2014 was as follows:

|   | Baht: '000 |         |
|---|------------|---------|
|   | 2015       | 2014    |
| Accounting income before tax                            | 65,463     | 211,216 |
| Income tax at 20%                                       | 13,093     | 42,243  |
| Tax effect of non-deductible expenses (benefit)         | (1,383)    | 543     |
| Income tax expense per the statements of profit or loss |            |         |
| and other comprehensive income                          | 11,710     | 42,786  |

#### 23. BASIC EARNINGS PER SHARE

Basic earnings per share for the three-month periods ended March 31, 2015 and 2014 were as follows:

|                                  | 2015        | 2014        |
|----------------------------------|-------------|-------------|
| Net profit (Baht: '000)          | 53,753      | 168,430     |
| Number of share capital (shares) | 180,000,000 | 180,000,000 |
| Basic earnings per share (Baht)  | 0.30        | 0.94        |

#### 24. TRANSACTIONS WITH RELATED PARTIES

A portion of the Company's assets, liabilities, revenues and expenses arose from transactions with related parties. The relationship may be by shareholding or the companies may have the same group of shareholders or directors. The Company's management believes that the Company has no significant influence over the related parties. The accompanying financial statements reflect the effects of these transactions determined on the basis of commitments and conditions as in the normal course of business. Transactions with the related parties are mainly as follows:

The relationships between the Company and its related parties are summarized below:

| Companies                             | Relationship                           | Type of Business       |
|---------------------------------------|--|------------------------|
| Sri Ayudhya Capital Plc.              | Parent company                         | Holding Company        |
| Bank of Ayudhya Plc.                  | Some common shareholders and directors | Banking                |
| Krungsri Securities Plc.              | Some common shareholders and directors | Finance                |
| Krungsri Asset Management Co., Ltd.   | Some common shareholders               | Fund Management        |
| Ayudhya Development Leasing Co., Ltd. | Some common shareholders               | Leasing                |
| Siam City Cement Plc.                 | Some common shareholders and directors | Construction Materials |
| Bangkok Broadcasting & T.V. Co., Ltd. | Some common shareholders and directors | Television Business    |
| Great Luck Equity Co., Ltd.           | Some common shareholders               | Advertising            |
| Super Asset Co., Ltd.                 | Some common shareholders               | Investment             |
| BBTV Equity Co., Ltd.                 | Some common shareholders               | Office Space Rental    |
| CKS Holding Co., Ltd.                 | Some common shareholders               | Investments            |
| Allianz Ayudhya Assurance Plc.        | Some common shareholders and directors | Life Insurance         |
| Grand Canal Land Plc.                 | Some common shareholders               | Advertising            |
| Ayudhya Asset Management Co., Ltd.    | Some common shareholders               | Asset Management       |
| Siam Realty and Service Co., Ltd.     | Some common shareholders               | Services               |
| Ayudhya Capital Auto Lease Plc.       | Some common shareholders               | Leasing                |
| Krungsriayudhya Card Co., Ltd.        | Some common shareholders               | Services               |
| Eastern Star Real Estate Plc.         | Some common shareholders and directors | Property               |

#### Significant balances and transactions were as follows:

|   | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|---|----------------------------|---|
| Deposits at bank                                  | (00.474                    | 706.755                                     |
| Bank of Ayudhya Plc.                              | 682,474                    | 706,755                                     |
| Premium due and uncollected                       |                            |   |
| Bank of Ayudhya Plc.                              | 10,131                     | 446   |
| Krungsri Asset Management Co., Ltd.               | 1,354                      | -   |
| Ayudhya Development Leasing Co., Ltd.             | -                          | (7)   |
| Siam City Cement Plc.                             | 633                        | 227   |
| Bangkok Broadcasting & T.V. Co., Ltd.             | 213                        | 383   |
| CKS Holding Ltd.                                  | -                          | 90  |
| Allianz Ayudhya Assurance Plc.                    | 537                        | 37  |
| BBTV Equity Co., Ltd.                             | -                          | 26  |
| Grand Canal Land Plc.                             | -                          | 312   |
| Ayudhya Asset Management Co., Ltd.                | 577                        | -   |
| Siam Realty and Services Co., Ltd.                | 161                        | 70  |
| Ayudhya Capital Auto Lease Plc.                   | 38                         | -   |
| Krungsriayudhya Card Co., Ltd.                    | -                          | 233   |
| Eastern Star Real Estate Plc.                     | 19                         | 40  |
|   | 13,663                     | 1,857                                       |
| Accrued interest income                           |                            |   |
| Bank of Ayudhya Plc.                              | 2,198                      | 1,676                                       |
| Rental and facilities deposits                    | •                          | ,   |
| BBTV Equity Co., Ltd.                             | 4,516                      | 4,516                                       |
| Premium written received in advance               |                            | ,   |
| Bank of Ayudhya Plc.                              | 11,915                     | 13,404                                      |
| Accrued expense - custodian fee                   |                            |   |
| Bank of Ayudhya Plc.                              | 12                         | 12  |
| Accrued expense - commissions and brokerages      |                            |   |
| Bank of Ayudhya Plc.                              | 14,840                     | 12,957                                      |
| Accrued expense - other underwriting expenses     |                            |   |
| Bank of Ayudhya Plc.                              | 8,676                      | 10,085                                      |
| Accrued expense                                   |                            |   |
| Sri Ayudhya Capital Plc.                          | 13,608                     | 13,848                                      |
| Payable from purchase of securities (see Note 19) |                            |   |
| Bank of Ayudhya Plc.                              | 997,629                    | -   |

|                                       | For the three periods ended 2015 |        |
|---------------------------------------|----------------------------------|--------|
| Premium written                       |                                  |        |
| Bank of Ayudhya Plc.                  | 10,841                           | 19,948 |
| Krungsri Securities Plc.              | -                                | 5      |
| Krungsri Asset Management Co., Ltd.   | 1,260                            | 1,251  |
| Ayudhya Development Leasing Co., Ltd. | 60                               | 38     |
| Siam City Cement Plc.                 | 1,564                            | 2,288  |
| Bangkok Broadcasting & T.V. Co., Ltd. | 505                              | 520    |
| Great Luck Equity Co., Ltd.           | 65                               | -      |
| Super Assets Co., Ltd.                | 61                               | 61     |
| BBTV Equity Co., Ltd.                 | -                                | 29     |
| Allianz Ayudhya Assurance Plc.        | 499                              | 273    |
| Ayudhya Asset Management Co., Ltd.    | 452                              | 648    |
| Siam Realty and Services Co., Ltd.    | 358                              | 7      |
| Ayudhya Capital Auto Lease Plc.       | 35                               | -      |
| Krungsriayudhya Card Co., Ltd.        | 55                               | -      |
|                                       | 15,755                           | 25,068 |

The Company used the same pricing policy and conditions for the above premiums as it did for other customers and other insurance companies.

|                      |                         | Baht: '000 |
|----------------------|-------------------------|------------|
|                      | For the three           | e-month    |
|                      | periods ended March 31, |            |
|                      | 2015                    | 2014       |
| Interest income      |                         |            |
| Bank of Ayudhya Plc. | 972                     | 1,423      |

Interest was charged at the same interest rates as the bank has offered to other insurance companies.

|   | Baht: '000<br>For the three-month<br>periods ended March 31, |        |
|---|--|--------|
|   | 2015   | 2014   |
| Commissions and brokerages Bank of Ayudhya Plc. | 43,272   | 45,052 |
| Other underwriting expenses                     |  |        |
| Bank of Ayudhya Plc.                            | 22,844   | 19,427 |

The Company paid commissions and brokerages and other underwriting expenses as specified in the Bancassurance Agreement made between the Company and such related bank. The commission rates were in compliance with the Office of Insurance Commission criteria and the same basis of the commission rate that the Company has offered to other insurance broker companies.

Baht: '000 For the three-month periods ended March 31, 2015 2014

Custodian fee

Bank of Ayudhya Plc.

34 39

Custodian fee was paid at the same rates and conditions as the related parties charged other customers.

|  |                         | Baht: '000 |
|--|-------------------------|------------|
|  | For the three-month     |            |
|  | periods ended March 31, |            |
|  | 2015                    | 2014       |
| Rental and service fees                |                         |            |
| BBTV Equity Co., Ltd.                  | 4,437                   | 3,920      |
| Management fee                         |                         |            |
| Sri Ayudhya Capital Plc. (see Note 21) | 9,514                   | 5,153      |

The Company has office rental, equipment rental and service agreements with related companies for a term of 3 years. Rental rates and conditions are the same as the related parties offer to other companies.

The Company enters into a management service agreement with the parent company for receiving managerial and administrative services of accounting, payroll and information technology. Service rates are agreed by both parties which are determined based on estimated time spent and cost incurred for the Company.

#### 25. DIRECTORS AND KEY MANAGEMENT PERSONNEL'S REMUNERATION

During the three-month periods ended March 31, 2015 and 2014, the Company had salaries, bonuses, directors allowances and other benefits of its directors and key management personnel recognized as expenses as follows:

|  |                                     | Baht: '000                          |  |
|--|-------------------------------------|-------------------------------------|--|
|  | For the th                          | For the three-month                 |  |
|  | periods end                         | periods ended March 31,             |  |
|  | 2015                                | 2014                                |  |
|  | Baht                                | Baht                                |  |
| rectors and key management personnel's remuneratio | n                                   |                                     |  |
| Short-term benefits                                | 7,085                               | 5,204                               |  |
| Post-employment benefits                           | 286                                 | 251                                 |  |
| Directors' remuneration                            | 536                                 | 536                                 |  |
|  | 7,907                               | 5,991                               |  |
| Short-term benefits Post-employment benefits       | 2015<br>Baht<br>7,085<br>286<br>536 | 2014<br>Baht<br>5,204<br>251<br>536 |  |

Directors' remunerations for the years of 2015 and 2014 were approved by the ordinary shareholders' meeting of the Company held on April 9, 2015 and March 21, 2014, respectively.

#### 26. DEPOSITS WITH THE REGISTRAR

As at March 31, 2015 and December 31, 2014, certain investment in securities of the Company were deposited with the Registrar (see Note 8) in accordance with the Insurance Act and the Notification of the Office of Insurance Commission regarding "Rates, Rules and Procedures for pledge of unearned premium reserve of Non-Life Insurance Company B.E. 2552" as follows:

|  | As at<br>March 31,<br>2015 | Baht: '000<br>As at<br>December 31,<br>2014 |
|--|----------------------------|---|
| Government and state enterprise securities | 259,043                    | 259,342                                     |
| Deposits at banks                          | 14,000                     | 14,000                                      |
| Total deposits with the Registrar          | 273,043                    | 273,342                                     |

#### 27. BACKUP ASSETS

As at March 31, 2015 and December 31, 2014, the Company has deposited certain investment in securities with bank used for the Company's backup assets (see Note 8) according to the Notification of the Office of Insurance Commission regarding "Asset allocation for liabilities and commitment of insurance contract and asset deposition at financial institution B.E. 2551". The backup assets were as follows:

Dake. 2000

|  | As at<br>March 31,<br>2015 | As at December 31, 2014 |
|--|----------------------------|-------------------------|
| Government and state enterprise securities | 116,727                    | 116,417                 |
| Government securities - treasury bills     | 999,415                    | 999,619                 |
| Unit trusts                                | 40,015                     | 38,475                  |
| Deposits at bank                           | 224,490                    | 224,187                 |
| Equity securities                          | 1,161                      | 1,161                   |
| Total backup assets                        | 1,381,808                  | 1,379,859               |

#### 28. CONTINGENT LIABILITIES AND COMMITMENT

- As at March 31, 2015 and December 31, 2014, lawsuits have been brought against the Company, as insurer, from which the Company estimates losses totaling Baht 12.20 million and Baht 12.23 million, respectively. Such amount has been set aside in the loss reserve and outstanding claims accounts. The Company's management does not expect the outcome of the litigation to result in losses that differ from the recorded liability by amounts, that would be material to the Company's operating results.
- As at March 31, 2015 and December 31, 2014, the Company had a capital commitment to pay computer program development expenses in the amount of approximately Baht 17.67 million and Baht 13.59 million, respectively.

#### 29. LONG-TERM LEASES AND SERVICE AGREEMENTS

Long-term leases and service agreements as at March 31, 2015 and December 31, 2014 consisted of the following:

| Type of lease               | Remainir                              | Baht: '000<br>Total rental |   |  |  |
|-----------------------------|---------------------------------------|----------------------------|---|--|--|
|                             | Within                                | Over 1 year                | payments for the                                |  |  |
|                             | 1 year                                | to 5 years                 | remaining periods                               |  |  |
| As at March 31, 2015        |                                       |                            |   |  |  |
| Building                    |                                       |                            |   |  |  |
| - related company           | 5,325 7,288                           |                            | 12,613  |  |  |
| - others                    | 3,212                                 | 7,221                      | 10,433  |  |  |
| Service - related company   | 5,280                                 | 7,215                      | 12,495  |  |  |
| Equipment - related company | 7,041                                 | 9,619                      | 16,660  |  |  |
| • •                         | 20,858                                | 31,343                     | 52,201  |  |  |
| Type of leases              | Remaining periods                     |                            | Baht: '000<br>Total rental                      |  |  |
|                             | Within                                | Over 1 year                | payments for the                                |  |  |
|                             | 1 year                                | to 5 years                 | remaining periods                               |  |  |
| As at December 31, 2014     | , , , , , , , , , , , , , , , , , , , | <b>,</b>                   | <b>8</b> (* * * * * * * * * * * * * * * * * * * |  |  |
| Building                    |                                       |                            |   |  |  |
| - related company           | 5,325                                 | 8,619                      | 13.944  |  |  |
|                             | -,                                    | -,                         | - 3,5   |  |  |

For the three-month periods ended March 31, 2015 and 2014, the Company recorded the rental and service fees under operating agreements as expense in statement of profit or loss and other comprehensive income in the amount of Baht 6.29 million and Baht 5.69 million, respectively.

3,008

5,280

7,041

20,654

5,539

8,534

11,380

34,072

8,547

13,814

18,421

54,726

#### 30. FAIR VALUE MEASUREMENT

Service - related company

Equipment - related company

- others

Certain financial assets of the Company were measured at fair value at the end of reporting period. The following table gives information about how the fair values of these financial assets were determined.

| Financial assets                           | Fair value<br>as at<br>March 31,<br>2015<br>(Baht: '000) | Fair value<br>hierarchy | Valuation techniques and key inputs   |
|--|--|-------------------------|---|
| Government and state enterprise securities | 375,770  | Level 2                 | Discount cash flow using yield rates<br>of the last working day of<br>the reporting period as quoted by<br>the Thai Bond Market Associate |
| Unit trusts                                | 40,015   | Level 2                 | The unit trust's net asset value of the last working day of the reporting period  |

#### 31. FINANCIAL INFORMATION BY SEGMENT

The business segment results are prepared based on the Management of the company. The operating results by business segment provided to Chief Operating Decision Maker to make decisions about allocating resources to, and assessing the performance of, operating segments is measured in accordance with Thai Financial Reporting Standard.

The Company has four reportable segments, which represent the major products that the Company underwrites and consists of fire, marine, motor and miscellaneous.

The Company is only operated and managed in a single geographic area, namely in Thailand. Therefore, no geographical segment information is presented.

For the three-month periods ended March 31, 2015 and 2014, there is no underwriting income with a single external customer contributed 10% or more to the Company's total revenue.

The reporting of underwriting information classified by type of insurance for the three-month periods ended March 31, 2015 and 2014 were as follows:

|   |         |         |         |               | Baht: '000 |
|---|---------|---------|---------|---------------|------------|
|   | Fo      |         |         |               |            |
|   | Fire    | Marine  | Motor   | Miscellaneous | Total      |
| Underwriting income                           |         |         |         |               |            |
| Gross premiums written                        | 180,149 | 95,650  | 233,853 | 287,839       | 797,491    |
| <u>Less</u> Premiums ceded                    | 67,066  | 68,036  | 83,141  | 91,703        | 309,946    |
| Net premiums written                          | 113,083 | 27,614  | 150,712 | 196,136       | 487,545    |
| (Add) Less Unearned premium reserve           | 8,918   | (1,627) | (35)    | 18,772        | 26,028     |
| Net premium earned                            | 104,165 | 29,241  | 150,747 | 177,364       | 461,517    |
| Fee and commission income                     | 18,277  | 17,770  | 28,641  | 27,420        | 92,108     |
| Total underwriting income                     | 122,442 | 47,011  | 179,388 | 204,784       | 553,625    |
| Underwriting expenses                         |         |         |         |               |            |
| Insurance claims and loss adjustment expenses | 24,625  | 5,244   | 95,779  | 81,900        | 207,548    |
| Commissions and brokerages expenses           | 39,290  | 11,703  | 30,534  | 41,794        | 123,321    |
| Other underwriting expenses                   | 16,082  | 8,957   | 31,473  | 40,083        | 96,595     |
| Total underwriting expenses                   | 79,997  | 25,904  | 157,786 | 163,777       | 427,464    |
| Profit on underwriting before                 |         |         |         |               |            |
| operating expenses                            | 42,445  | 21,107  | 21,602  | 41,007        | 126,161    |
| Operating expenses                            |         |         |         |               | 70,868     |
| Profit on underwriting                        |         |         |         |               | 55,293     |

Baht: '000 For the three-month period ended March 31, 2014 Fire Marine Motor Miscellaneous Total Underwriting income Gross premiums written 172,054 85,189 240,250 262,106 759,599 Less Premiums ceded 62,927 56,877 112,980 79,246 312,030 Net premiums written 109,127 28,312 161,004 149,126 447,569 (Add) Less Unearned premium reserve 27,823 (110)(65,629)12,553 (25,363)Net premium earned 81,304 28,422 226,633 136,573 472,932 Fee and commission income 17,213 19,471 27,311 25,442 89,437 Total underwriting income 98,517 47,893 253,944 162,015 562,369 Underwriting expenses Insurance claims and loss adjustment expenses 13,106 3,755 155,441 (87,181)85,121 Commissions and brokerages expenses 37,015 10,360 30,068 33,135 110,578 Other underwriting expenses 11,062 7,639 33,623 45,339 97,663 Total underwriting expenses 21,754 61,183 219,132 (8,707)293,362 Profit on underwriting before operating expenses 37,334 26,139 34,812 170,722 269,007 Operating expenses 69,923 Profit on underwriting 199,084

#### 32. APPROVAL OF INTERIM FINANCIAL STATEMENTS

These interim financial statements were approved for issuance by the Company's authorized executive director on May 13, 2015.